

THE MILL LOG TEAM

THE POWER TIMES

WORDS FROM THE MARSHALL PRESIDENT

THE NEW YEAR CAME QUICK THIS PAST YEAR, AND AS A RESULT, I AM A BIT LATE IN WISHING EVERYONE A HEARTY "HAPPY NEW YEAR." I AM STILL ADJUSTING TO THE FACT THAT COLLEGE FOOTBALL IS OVER AND WE HAVE TO WAIT ANOTHER 7-8 MONTHS BEFORE WE GET TO WATCH OUR MIGHTY OREGON DUCKS TAKE THE FIELD AGAIN. 1915 WAS THE LAST TIME THAT OREGON HAD BROUGHT HOME THE ROSE BOWL TROPHY UNTIL THIS YEAR. 97-YEARS SURE SEEMS LIKE A LONG TIME TO WAIT, AND LET ME TELL YOU, IT CERTAINLY WAS. THE FACT THAT THEY DEFEATED WISCONSIN, WHICH JUST HAPPENS TO BE WHERE OUR PARENT COMPANY TWIN DISC IS LOCATED, MADE FOR SOME FUN "FRIENDLY" WAGERS AND A WHOLE LOT OF FRIENDLY BADGERING (NO PUN INTENDED). THE MILL LOG GROUP OF COMPANIES HAS ADDED A KEY ADDITION TO THE TEAM AND I AM HAPPY TO ANNOUNCE THAT THOMAS GORA HAS RECENTLY JOINED MILL LOG MARINE-BURNABY, BC AS A PARTS REPRESENTATIVE. I AM EXCITED ABOUT THOMAS JOINING OUR TEAM AND ASK THAT YOU PLEASE JOIN ME IN WELCOMING HIM TO MILL LOG AND I ENCOURAGE YOU TO VISIT WWW.MILLLOG.COM TO READ HIS PRESS RELEASES, AS WELL AS FIND LOADS OF ADDITIONAL COMPANY AND PRODUCT INFORMATION.

FIX-IT-FELLERS SERVICE

WE ARE IN THE MIDST OF GROWING OUR BUSINESS AND I REALLY MEAN GROWING OUR BUSINESS. WE HAVE ADDED ABOUT 3,000 SQUARE FEET ONTO OUR COBURG BASED SERVICE FACILITY, AS WELL AS A 10,000 LB CRANE AND A TEST STAND THAT CAN HANDLE TWIN DISC TRANSMISSIONS UP TO 3,000 HORSEPOWER. AS OUR COUNTRY CONTINUES TO BECOME ENERGY SELF-RELIANT, THERE WILL BE MORE AND MORE DIESEL POWERED EQUIPMENT OPERATING IN OUR REGION THAT WILL NEED SERVICE. PREPARING FOR THIS INCREASE IN DEMAND IS A TOP PRIORITY AND IS WHY WE HAVE COMMITTED EXTENSIVE RESOURCES TO CAPITAL IMPROVEMENTS TO MEET THESE INDUSTRY AND MARKET REQUIREMENTS. WE CONTINUE TO LOOK TO THE FUTURE AND WORK TO BE THE LEADER IN THE MARKETS THAT WE SERVE. WHETHER THOSE MARKETS ARE ACROSS THE OCEANS IN RUSSIA, NORTH TO CANADA OR RIGHT HERE IN THE USA, MILL LOG GROUP OF COMPANIES IS THE GLOBAL LEADER AND FULL SERVICE FACILITY FOR POWER-SHIFT TRANSMISSION PRODUCTS, INDUSTRIAL CLUTCHES AND/OR POWER TAKE-OFFS, AS WELL AS A HOST OF OTHER PRODUCTS AND SERVICES.

BANKERS ACCOUNTING

"ACCOUNTING: CONTINUOUS IMPROVEMENT?"
STATEMENT: MILL LOG'S QUALITY PROMISE STATES THAT MILL LOG IS "COMMITTED TO CONTINUOUS IMPROVEMENT."

QUESTION: IF THAT IS TRUE, AND IT CERTAINLY IS, THEN HOW DOES MILL LOG'S FINANCE AND ACCOUNTING TEAM SHOW ITS COMMITMENT TO CONTINUOUS IMPROVEMENT?

ANSWER: MILL LOG'S "BANKERS" BELIEVE IN AUTHOR JIM COLLINS' PHRASE, "DON'T LET GOOD GET IN THE WAY OF GREAT." THIS MEANS THAT ALTHOUGH MILL LOG MAY HAVE GOOD PROCESSES IN PLACE, THERE IS ALWAYS ROOM FOR IMPROVEMENT. SOME RECENT EXAMPLES OF CONTINUOUS IMPROVEMENT HAVE BEEN BY ELIMINATING THE WASTEFUL PRACTICE OF PRINTING AND STORING HARDCOPIES IN FILE FOLDERS. BEING A 60 YEAR OLD COMPANY, YOU CAN IMAGINE THE AMOUNT OF PAPER THAT WE HAVE MAINTAINED OVER THE PAST SEVERAL DECADES. RECENTLY OUR STAFF TOOK ON THE DAUNTING TASK OF CREATING ELECTRONIC FILES AND SAVING THOSE FILES TO OUR NEWLY UPGRADED NETWORK DRIVE SYSTEM INSTEAD OF KEEPING AND MAINTAINING MOUNTAINS OF PAPER AND STORING THOSE DOCUMENTS IN STACKS OF FILING CABINETS. THE ELIMINATION OF THESE PHYSICAL DOCUMENTS FREED UP A TON OF ROOM THAT HAD BEEN PREVIOUSLY USED FOR STORAGE SPACE AND REDUCED THE AMOUNT OF CASH THAT WE NOW SPEND ON PAPER. YES, CHANGING WHAT WE HAD ALWAYS DONE WAS DIFFICULT AND GETTING OUR STAFF TO NOT PRINT MOST DOCUMENTS IN TRIPPLICATE WAS A CHALLENGE IN ITSELF, BUT ONCE WE GOT BEYOND THOSE SMALL HURDLES, WE MADE SIGNIFICANT GAINS.

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of Companies

ISO 9001:2008 Registered Company
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OUTLAWS SALES & PARTS

WE OUTLAWS CONTINUE TO SET THE WORLD ON FIRE THROUGH OUR ONGOING EFFORTS (OR AT LEAST WE DO IN OUR OWN MINDS). THE MARSHALL CONTINUES TO CRACK THE WHIP AND EMPHASIZE "BOOTS ON THE GROUND" AND ONGOING FOLLOW UP COMBINED WITH SUPERIOR CUSTOMER SERVICE. IT IS BECAUSE OF OUR EMPHASIS ON CUSTOMER SERVICE THAT EVERY COWBOY (OR COWGIRL) AT OUR RANCH WORKS HARD AT BEING AVAILABLE TO OUR CUSTOMERS AND HELPING THEM GET THE MOST OUT OF THEIR EQUIPMENT. ONE RECENT DEVELOPMENT IS THE ANNOUNCEMENT THAT MILL LOG GROUP OF COMPANIES HAS ENTERED INTO AN AGREEMENT WITH TRI-STATE COATING & MACHINE, INC. TO PROVIDE HARD COATED TAIL-SHAFT SLEEVES TO THE MARINE MARKETS IN BRITISH COLUMBIA AND SEATTLE, WA. OUR TEAM HAS DISCOVERED THAT THERE IS A STRONG NEED FOR SHAFT SLEEVES WITHIN THE WORKBOAT MARKET AND WE ARE PLEASED THAT TRI-STATE COATING HAS ENTRUSTED MILL LOG GROUP OF COMPANIES WITH PROMOTING THEIR SHAFT SLEEVES IN THE MARKETS THAT WE SERVE. WITH PARTNERS LIKE TRI-STATE COATING AND THORDON BEARING, MILL LOG CONTINUES TO CREATE STRATEGIC PARTNERSHIPS THAT WILL ENABLE US TO GROW AND MEET OUR CUSTOMER NEEDS TODAY AND IN THE FUTURE. ONE LAST THING THAT I WOULD LIKE TO MENTION IS THAT AS THE GAS AND OIL INDUSTRIES CONTINUE TO BOOM, YOU CAN REST ASSURED THAT MILL LOG GROUP OF COMPANIES HAS THE INDUSTRIAL AND TRANSMISSION PRODUCTS THAT YOU NEED TO KEEP YOUR EQUIPMENT RUNNING. WHETHER YOU NEED PARTS, COMPLETE UNITS OR SERVICE, GIVE MILL LOG A SHOUT. WE CERTAINLY HAVE A SOLUTION FOR YOU. IF YOU'RE GOING TO BE IN THE AREA, PLEASE COME BY FOR A VISIT AT THE UPCOMING OREGON LOGGING CONFERENCE, FEBRUARY 23-25 AT THE LANE COUNTY FAIRGROUNDS, EUGENE, OREGON. WE WOULD REALLY LIKE TO SEE YOU THERE.

LEFT PHOTO:
COBURG, OR- THE NEWLY INSTALLED AND FULLY FUNCTIONAL 8500 TRANSMISSION TEST STAND.

RIGHT PHOTO:
SEATTLE, WA- PACIFIC MARINE EXPO- MILL LOG MARINE PARTS MANAGER, DANNY SALAS TALKING SHOP WITH A CUSTOMER.

